



The time zone is: **East Africa Time (GMT+3:00)**

Package Information			
Invitation Date	Aug 24, 2026, 12:00:00 AM		
Procurement Reference No	AACRA-ICB-W-0007-2019-BID-Open		
Procurement Category	Works		
Market Type	International		
Procurement Method	Open		
Procurement Classification	Code		Title
	 No Data		
Procuring Entity	Addis Ababa Road Authority		
Address	Country: Ethiopia Town: Addis Ababa Street: In front of Alexander Pushkin Roundabout, AACRA Head office, Room Number: 6th Floor Telephone:> +251113713400 Email: soltsegaye93@gmail.com Po Box: 9206 Fax: + 251-11-371-29-82		

Lot Information		
Object of Procurement	Procurement of Road Construction and Rehabilitation Work	
Description	Construction Works of Coca - Gedame Eyesus - Mesalemia Asphalt Road Project	
Lot Number	1	
Clarification Request Deadline	Sep 28, 2026, 5:00:00 PM	
Pre-Bid Conference Schedule	Sep 8, 2026, 10:00:00 AM	
Site Visit Schedule	Not Applicable	
Bid Submission Deadline	Oct 8, 2026, 2:00:00 PM	
Bid Opening Schedule	Oct 8, 2026, 2:30:00 PM	
Source of Fund		
Funding Source	Source Of Funds	Treasury
Governing Laws	Addis Ababa City Administration	

Eligibility Requirements

Participation Fee

Financial Qualification

Factor

Criteria

4.3 Financial Resources

Cash flow requirement

The Bidder must demonstrate (propose) access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, net of current commitments, available to meet the total construction cash flow demands of the subject contract amounts **ETB 300 Million** for local Bidders, and **ETB 400 Million** for foreign Bidders. The cash flow requirement for the JV b/n local and foreign Bidders is the same with that of foreign Bidders.

In case of a JV, the cash flow requirement can be fulfilled in the name of the lead firm.

4.2 Annual Construction Turnover

i. For Local Bidders (individual firms or Joint Venture):

Peak annual construction turnover of **ETB 1.2 Billion** calculated as total certified payments received for contracts in progress or completed within the last Five (5) years

ii. For Foreign Bidders (individual firms or Joint Venture):

Average annual construction turnover of **ETB 2.4 Billion** calculated as total certified payments received for contracts in progress or completed within the last Five (5) years

iii. For a Joint Venture of Local and Foreign Bidders:

Average annual construction turnover of **ETB 1.8 Billion** calculated as total certified payments received for contracts in progress or completed within the last Five (5) years

4.1 Historical Financial Performance

Submission of audited balance sheets and other financial statements as required in the BDS Clause 17, for the last Five (5) years to demonstrate the current soundness of the Bidder's financial position and its prospective long-term profitability.

Annual financial statements shall be prepared by certified auditors but not by an accountant or accounting firms in case of Ethiopian Bidders. Financial statements prepared by accounting firms will not be accepted."

The audited financial statement prepared by an independent certified Auditor shall be cross checked with the record from the concerned Revenue and Custom Authority for local Bidders and shall be notarized by appropriate Notary Public and authenticated by the Minister of Foreign Affairs of the Federal Democratic Republic of Ethiopia for Foreign Bidders. Non-notarized and unauthenticated financial statement will not be accepted for foreign Bidders.

While converting the annual turnover of other currencies to ETB, the applicable exchange rate of National Bank of Ethiopia for the date ending of each audit period shall be used.

Legal Qualification

Factor	Criteria
1.6 VAT registration certificate	VAT registration certificate issued by the Tax Authority in accordance with ITB Clause 4.5.
1.7 Valid tax clearance certificate	Tax clearance certificate which states its eligibility to participate in public tenders and valid at least at the deadline for submission of bids in accordance with ITB Clause 4.5.
1.1. Nationality	Nationality in accordance with ITB Clause 4.2
1.2 Conflict of Interest	No conflict of interest as described in ITB Clause 6.
1.4 Debarred by decision of the FPPA	Not having been debarred by decision of the Public Procurement Agency from participating in public procurements for breach of its obligation under previous contracts in accordance with ITB Clause 4.3.
1.5. (b) Valid trade license	Having been submitted valid trade license issued by the country of establishment in accordance with ITB Clause 4.5. For Domestic Bidders: Trading License renewed for 2018 EFY; and For Foreign Bidders: Business organization registration certificate or Trade License issued by the country of establishment.
1.5 (a) Business organization registration certificate	Having been submitted valid business organization registration certificate issued by the country of establishment in accordance with ITB Clause 4.5. Having been submitted valid business organization registration certificate issued by the country of establishment in accordance with ITB Clause 4.5.
1.5 (c) Construction Competence	For Domestic Bidders: Certificate of Registration from Ministry of Urban Development, Housing and Construction or other appropriate regional bureaus with relevant Category RC- 1 or GC-1 valid at least at the deadline for submission of bid. For Foreign Bidders: Business organization registration certificate or Trade License issued by the country of establishment.
1.8 Government Owned Entity	Compliance with conditions of ITB Clause 4.4.

Professional Qualification

Factor	Criteria
2.1 Number of staff	At least staff currently work for the Bidder.
2.2 Personnel for the key positions	Among the staff mentioned in Sub-Clause 2.1 Bidder must demonstrate that it will have the personnel for the key positions that meet the following requirements: -Project Manager (1) Educational Qualification - B.Sc. in Civil Engineering or Construction Technology and Management Experience - Minimum Total Work Experience in Construction projects: 10 Years, Minimum Min. Experience in road construction project: 8 Years & Minimum Specific Experience in Similar Positions: 3 Years. -Construction Engineer (1) Educational Qualification - B.Sc. in Civil Engineering or Construction Technology and Management Experience - Minimum Total Work Experience in Construction projects: 8 Years, Minimum Min. Experience in road construction project: 6 Years & Minimum Specific Experience in Similar Positions: 2 Years. -Material Engineer (1) Educational Qualification -B.Sc. in Civil Engineering or related fields Experience - Minimum Total Work Experience in Construction projects: 8 Years, Minimum Min. Experience in road construction project: 6 Years & Minimum Specific Experience in Similar Positions: 3 Years. -Structural Engineer (1) Educational Qualification - B.Sc. in Civil Engineering Experience - Minimum Total Work Experience in Construction projects: 8 Years, Minimum Min. Experience in road construction project: 6 Years & Minimum Specific Experience in Similar Positions: 3 Years. -Electrical Engineer (1) Educational Qualification - B.Sc. in Electrical Engineering Experience - Minimum Total Work Experience in Construction projects: 5 Years, Minimum Min. Experience in road construction project: 3 Years & Minimum Specific Experience in Similar Positions: 2 Years. -Construction Superintendent (1) Educational Qualification - College Diploma Graduate from Technical School in related field/ B.Sc. in Civil Engineering. Experience - Minimum Total Work Experience in Construction projects: 8/6 Years, Minimum Min. Experience in road construction project: 6/4 Years & Minimum Specific Experience in Similar Positions: 3/2 Years. -Quantity Surveyor (1) Educational Qualification - Advance Diploma in Civil Engineering/ B.Sc. in Civil Engineering Experience - Minimum Total Work Experience in Construction projects: 8/6 Years, Minimum Min. Experience in road construction project: 6/4 Years & Minimum Specific Experience in Similar Positions: 3/2 Years.

Eligibility Documents

-Chief Surveyor (1)

Educational Qualification - Advance Diploma in Surveying/ B.Sc. in Surveying

Experience - Minimum Total Work Experience in Construction projects: **8/6 Years**,

Minimum Min. Experience in road construction project: **6/4 Years** & Minimum

Specific Experience in Similar Positions: **3/2 Years**.

-Laboratory Technician (1)

Educational Qualification - Diploma in Civil Engineering or related fields/B.Sc. in Civil Engineering

Experience - Minimum Total Work Experience in Construction projects: **8/6 Years**,

Minimum Min. Experience in road construction project: **6/4 Years** & Minimum

Specific Experience in Similar Positions: **3/2 Years**.

-Road Safety officer (1)

Educational Qualification - B.Sc. in Civil Engineering or Construction Technology and Management or other related fields

Experience - Minimum Total Work Experience in Construction projects: **5 Years** &

Minimum Min. Experience in road construction project: **2 Years**.

Technical Qualification

Factor

Criteria

3.4 Pending litigation

All pending litigation shall in total not represent more than Thirty Percent (30%) of the Bidder's net worth and shall be treated as resolved against the Bidder.

3.3 History of nonperforming contracts

i) Non-performance of a contract did not occur within the last Two (2) years prior to the deadline for bid submission based on all information on fully settled disputes or litigation. A fully settled dispute or litigation is one that has been resolved in accordance with the Dispute Resolution Mechanism under the respective contract, and where all appeal instances available to the Bidder have been exhausted.

In addition to the submitted information, the Employer reserves the right to obtain any records of non-performance of the Bidders in the past 2 years from official records within or outside of Ethiopia as a basis for qualification.

ii) Poor performance of a contract did not occur within the last One (1) month prior to the deadline for bid submission on ongoing or completed projects of AACRA.

(iii) Poor performance of a contract did not occur for the preceding month before the deadline for bid submission on projects of ERA according to ERA's Monthly Contractor's Performance Assessment, for a Bidder who has no current contract commitment with AACRA. For a Bidder who has current contract commitment with AACRA, ERA's Monthly Contractor's Performance Assessment will not be used for the evaluation of the Bidder's performance.

iv) Poor performance of a contract did not occur within the last six (6) months prior to the deadline for bid submission for a Bidder who has no current contract commitment with AACRA and ERA. If the Employer, based on full documentary evidence, discovers such poor-performance history of a Bidder at any stage of the bidding process before signing of the contract, he will reject the Bidder from the proceeding stages of procurement.

3.2 Specific
experience

For Local Bidders

At least One (1) new or upgrading or rehabilitation road/airfield construction project with any asphalt surfacing type including asphalt concrete or bituminous surface treatments with a minimum length of **9.74 km** which is 75% successfully and substantially completed within the last 10 years as Contractor, Joint Venture partner or Sub-Contractor with a contract price of at least **ETB 1.90 Billion**.

OR

At least Two (2) new or upgrading or rehabilitation road/airfield construction projects with any asphalt surfacing type including asphalt concrete or bituminous surface treatments each with a minimum length of **4.87 km** which are 75% successfully and substantially completed within the last 10 years as Contractor, Joint Venture partner or Sub-Contractor each with a contract price of at least **ETB 950 Million**.

OR

At least Three (3) new or upgrading or rehabilitation road/airfield construction projects with any asphalt surfacing type including asphalt concrete or bituminous surface treatments each with a minimum length of **3.25 km** which are 75% successfully and substantially completed within the last 10 years as Contractor, Joint Venture partner or Sub-Contractor each with a contract price of at least **ETB 633.33 Million**.

For Foreign Bidders

At least two (2) new or upgrading or rehabilitation road construction projects with asphalt concrete surfacing each with a minimum length of **9.74 km** which are 85% successfully and substantially completed within the last ten (10) years as Contractor, Joint Venture partner or Sub-Contractor each with a contract price of at least **ETB 1.90 Billion**.

If the Bidder is a **joint venture formed between local and foreign firms**, it is the Specific Construction Experience criteria set for **Foreign Bidders** that shall be met collectively by **"All Parties combined"**.

3.5 Equipment for the implementation of the contract	The Bidders should own, or have assured access to (through hire, lease, purchase agreement, or other means) list of the following essential major equipment for the execution of the Contract: (1) Asphalt Plant (100 TPH) (1) Crusher Plant (90-120 TPH) (2) Bulldozer (280-300 HP) (1) Asphalt Paver (1) Asphalt Distributer (8000 Lit) (1) Double drum Steel Roller (12T) (2) Pneumatic Roller (16 T) (4) Excavator (1.5 m3) (2) Grader (130-140 HP) (15) Dump Truck (12 m3) (2) Single Drum Vibrating Roller (18T) (2) Wheel Loader (2.5 m3) (1) Backhoe Loader (1.5-2 m3) (3) Water Truck (12,000-14,000 Lit) (1) Power Broom or blower (2) Concrete Mixer (500 Lit) (1) Pavement Marking Machine (1) Curbstone Paving Machine (1) Truck Mixer
3.6 Current Contract Commitments	Bidders and each partner to a Joint Venture should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which an unqualified, full completion certificate has yet to be issued. Those applicants who are over committed in the opinion of the employer may not be qualified for this project.
3.8 Work Methods and Programs	Proposed work methods and program in sufficient detail to demonstrate the adequacy of the Bidders proposal to meet the technical specifications within the completion period.
3.9 Organizational chart of management staff	Bidders to show in detail the organizational chart of both the head office and site staff.
3.10 Proposed site facilities	The Bidder shall provide a detailed description of his construction camp, staff housing arrangements and other facilities including all electrical power and water supply and distribution systems, sewerage and other waste disposal systems and all other things necessary for servicing the Contractor's camp.

	3.11 Sources of construction material	The Bidders are advised to visit the site and indicate the sources of stone, brick, sand, embankment materials, bitumen and other materials.
	3.7 Proposal for subcontracting	Any proposal for sub-contracting elements of the works such that the total of sub-contracting is more than 10% of the Bid price. Detail proposals for sub-contracting any highly specialized elements of the Works to named Specialist sub-contractors.
	3.1 General experience	<u>For Local Bidders:</u> A minimum of Two (2) years of experience under construction contracts in the role of Contractor, Joint Venture partner or Sub-Contractor prior to the deadline for bid submission. <u>For Foreign Bidders:</u> A minimum of Five (5) years of experience under construction contracts in the role of Contractor, Joint Venture partner or Sub-Contractor prior to the deadline for bid submission. The general experience of a Bidder shall be counted from the date of signing of its first construction contract in the role of Contractor, Joint Venture partner or Sub-Contractor.
Bid Security Amount	500,000 ETB	
Bid Security Form For SME	Bank_Guarantee, Insurance Letter, Letter from Small and Micro Enterprise, CPO,	
Bid Security Form For Local Bidders	Bank_Guarantee, Insurance Letter, CPO,	
Bid Security Form For Foreign Bidders	Bank_Guarantee, CPO,	

Notice

Terms and Conditions

During the preparation and submission of the Bid Proposal, bidders agree to the following terms and conditions: • Section 1, Special Provisions to the Standard Technical Specification, Sections 7 to 10, and Approximate Weightings of the Bidding Document are governed by the scanned Bidding Documents (Volume 1) located in the "Specific Requirement" folder within the e-GP system • Section 2 (Bid Data Sheet), Section 3 (Evaluation Methodology and Criteria), Section 4 (Bidding Forms), and the Bill of Quantities must be reviewed in conjunction with both the e-GP system and the scanned Bidding Documents Volume 1 available in the same folder. • All Bids shall be prepared and submitted in accordance with the Bidding Documents through the e-GP system. Bidders are solely responsible for sharing their Private Key within the system. The Authority shall not be liable for any issue arising from failure to provide the Private Key on time. • The years listed in the eGP for entering the financial standing represent Ethiopian Fiscal Years (EFY) • The Authority reserves the right to accept or reject any or all Bids without incurring any liability to bidders.